Tampa Lighthouse for the Blind 2017 Annual Report



MESSAGE FROM THE PRESIDENT AND EXECUTIVE DIRECTOR

2017 continued to present challenges in our program funding but this did not affect the quality of our programs or our capacity to provide services to those in need. There were some reductions in the number of clients served due to a lower number of referrals in many of our programs. For that reason, we have stepped up our outreach efforts to better identify those may need our services. Please refer to the sidebar on page 3 for a breakdown of services rendered by program.

Highlights from 2017 include our *inaugural Beep Kickball* fund raiser featuring teams from MetLife and the Lighthouse (this event replaces Beep baseball which was discontinued after 25 years); our *Third Annual Dining in the Dark* event which took place at the Tampa Club; surviving one of the largest and most intense hurricanes in Florida history, *Hurricane Irma*, relatively unscathed except for losing electricity for a period of time at our Winter Haven facility; the addition of a most welcome component to our Polk County programs thanks to United Way of Central Florida awarding the Lighthouse new funding for a licensed mental health counselor, to provide *group and individual therapy* to adult clients having difficulty adjusting to vision loss; and finally, the Lighthouse's *reaccreditation* by National Accreditation Council for Blind and Low Vision Services (NAC) for another five years.

Volunteer spotlight: We welcome our newest volunteer, Ryan Griffin, a quarterback for the Tampa Bay Buccaneers, who began volunteering as an assistant, mentor, and ambassador in our Hillsborough County Transition for Teens program.

Now that the Lighthouse serves all age groups, it is noteworthy that those at the upper end of the age spectrum are often among our highest achievers. They have had a lifetime to learn what it takes to achieve longevity while continuing to function at a very high level. Nathaniel "Nate" Davis who just turned

2017 BOARD OF DIRECTORS

Angela Hendershot, President Vandelon Holland, VP Michael Ragsdale, Secretary Jim Stefan - Treasurer

> Elida Barria Deon Bradley Debbie Brown Matthew Dahl Phil Dinkins David Finger Irene Hoggard Ed Locke, Jr. Albert Perez Tracy Stromberg John Unger

94 is one of those individuals. Nate is legally blind due to glaucoma and has useable vision in one eye. Not only did he complete his daily living skills classes with flying colors at the Lighthouse, he gives back in a huge way by sharing his story with others, including agency funders, in support of Lighthouse programs. One of Nate's secrets to his longevity is walking two miles each day. A World War II veteran, Nate just completed an Honor Flight to Washington D.C. to see the war memorials with fellow veterans after his last-minute nomination from Executive Director Sheryl Brown was accepted, right after she learned that Nate had never been on an Honor Flight.

The Lighthouse continues to be blessed by the community in many ways. It is especially gratifying when those we help turn around and pay it back in unexpected ways. On behalf of the staff, Board, and clients served by the Lighthouse, we all thank all of you for your support and everything else you do to help us thrive.

Angela Hendershot President, Board of Directors

Shergl K. Brown

Sheryl Brown Executive Director

TAMPA LIGHTHOUSE FOR THE BLIND, INC. STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2017 AND 2016

ASSETS	<u>2017</u>	<u>2016</u>
Current Assets Cash and cash equivalents Investments Accounts receivable Inventory Prepaid expenses	\$347,703 3,818,645 108,628 23,699 <u>395</u>	\$626,203 3,406,085 67,562 36,474
Total Current Assets	4,299,070	4,136,324
Property and equipment, net of accumulated depreciation Construction in progress	2,102,738	2,092,269 3,957
Total Noncurrent Assets	2,102,738	2,096,226
Total Assets	\$6,401,808	\$6,232,650
LIABILITIES AND NET ASSETS		
Current Liabilities Accounts payable Accrued expenses and other liabilities Current maturities of capital lease obligation	\$ 5,794 214,321 4,737	\$ 4,578 209,114
Total Current Liabilities	224,852	213,692
Capital lease obligation	15,792	
Total Liabilities	240,644	213,692
Net Assets Unrestricted, undesignated Unrestricted, invested in property and equipment	4,058,426 2,102,738	3,922,632 2,096,226
Total Unrestricted Net Assets	6,161,164	6,018,858
Temporarily restricted Permanently restricted	-	-
Total Net Assets	6,161,164	6,018,858
Total Liabilities and Net Assets	\$6,401,808	\$6,232,550

ORGANIZATIONAL STATUS

Tampa Lighthouse for the Blind, Inc., is a private, not-for-profit organization, incorporated by the State of Florida in 1940, and designated by the Internal Revenue Service as exempt from federal income tax under the provisions of Sections 501 (c) (3) and 509 (a)(1) of the Internal Revenue Code.

WE NEED YOUR HELP

To continue our work at the Lighthouse, we need your help. Perhaps you would consider including the Lighthouse in your will. Simply have your lawyer include a paragraph in your will in the following form:

"I hereby bequeath to the Tampa Lighthouse for the Blind, Inc. the sum of

______to be used to assist persons who are blind or visually impaired to pursue full independence."

A copy of the official registration and financial information may be obtained from the Division of Consumer Services by calling toll-free, within the state, 1-800-435-7352. Registration does not imply endorsement, approval, or recommendation by the State.

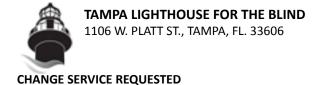
100% of all contributions benefit Tampa Lighthouse for the Blind (CH43).

YOUR DONATIONS HELP US TO CONTINUE PROVIDING SERVICES TO THOSE NEEDING THEM

Just scan the QR code below with your cell phone or tablet to go to our website's donation page.



TAMPA LIGHTHOUSE FOR THE BLIND, INC. STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016		PERSONS SERVED			
CHANGES IN UNRESTRICTED NET ASSETS	<u>2017</u>			<u>2017</u>	<u>2016</u>
	2017	2010	Non-Duplicated Overall Total	1151	1270
Revenue and Support Division of Blind Services contracts Other grants and contracts United Way Contributions	\$1,609,787 469,895 203,664 157,785	\$1,662,722 422,620 278,239 112,214	Non-Duplicated Tampa Total	860	923
Bequests Investment return Service contracts Rental income	- 369,693 205,500 97,108	341,604 113,777 202,464 101,105	Non-Duplicated Winter Haven Total	291	347
Program revenue Miscellaneous revenue Loss on the disposal of property and equipment	51,281 10,408 (859)	55,127 12,085 -	Children's Program Daily Living	17	18
	3,174,262	3,301,957	Skills Training	161	189
Product sales Less: cost of goods sold	83,089 (86,967)	110,831 (97,935)	Early Intervention	37	44
Net product sales	(3,878)	12,896	Rehabilitation Engineering	550	597
Total Revenues and Support	3,170,384	3,314,853	Service		
Expenses Program services			Contracts	211	178
Adjustment training Vocational services	526,691 497,893	520,207 472,113	Supported Employment	27	27
Low vision/aids and appliances Service contracts Early intervention	62,295 843,390 164,942	151,479 836,472 200,158	Transition	53	50
Transition Children's program	475,853 93,638	421,723 91,525	Vocational Services	112	106
Total Program Services	2,664,702	2,693,677	Noncase Statistics		
Support Services			Contac	ts	
Administrative Fund raising	248,817 114,559	248,566 112,133		<u>2017</u>	<u>2016</u>
Total Support Services	363,376	360,699	Event Attendees		9,143
Total Expenses	3,028,078	3,054,376	Information & Referral	1,159	591
Change in Unrestricted Net Assets	142,306	260,477	Lighthouse		
NET ASSETS, BEGINNING OF YEAR	6,018,858	5,758,381	Store	2,116	1,991
NET ASSETS, END OF YEAR	\$6,161,164	\$6,018,858			



Non-Profit Org. U.S. Postage **PAID** Tampa, FL Permit 1308

AGENCY MISSION

To maximize independence and provide employment opportunities for persons who are blind or visually impaired.

MAJOR SOURCES OF FUNDING

Sponsored by DOE/DBS and the State of Florida Hillsborough County Board of County Commissioners City of Tampa Community Development Block Grant (funded by HUD) Polk County BoCC Community Development Block Grant (funded by HUD)



United Way Suncoast



of Central Florida

AFFILIATIONS

Florida Association of Agencies Serving the Blind (FAASB) National Accreditation Council for Blind and Low Vision Services (NAC) National Association for the Employment of People Who Are Blind (NAEPB) National Industries for the Blind (NIB) VisionServe Alliance

LOCATIONS

Tampa Lighthouse for the Blind

1106 W. Platt St., Tampa, Fl. 33606

Lighthouse for the Blind (A Division of Tampa Lighthouse for the Blind) 206 Avenue D N.W., Winter Haven, Fl. 33881

CONTACT INFORMATION PHONE: Tampa (813)251-2407; Winter Haven (863)299-3633 WEBSITE: www.tampalighthouse.org EMAIL: tlh@tampalighthouse.org